Message Text

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FM AMEMBASSY GABORONE TO AMEMBASSY LONDON INFO SECSTATE WASHDC 5926 AMEMBASSY PRETORIA AMCONSUL CAPETOWN AMCONSUL JOHANNESBURG

UNCLAS GABORONE 1446

CAPE TOWN FOR EMBASSY

E. O. 11652: N/A TAGS: PFOR BC

SUBJ: BOTSWANA GOVERNMENT NEGOTIATING TO TAKE FIFTY PER CENT SHARE IN ORAPA MINE

REF: LONDON 13672

- 1. FOLLOWING IS THE BACKGROUND TO THE FINANCIAL MAIL STORY REPORTED REFTEL.
- 2. ELECTION MANIFESTO OF THE RULING BOTSWANA DEMOCRATIC PARTY (BDP) STATES IN PART THAT "THE BDP GOVERNMENT HAS EXERCISED ITS RIGHTS UNDER THE 1969 AGREEMENT WITH DE BEERS TO RENEGOTIATE CERTAIN ASPECTS OF THE AGREEMENT... IN VIEW OF THE FACT THAT THE OPERATIONS AT ORAPA HAVE PROVED TO BE MUCH MORE PROFITABLE THAN ORIGINALLY ENVISAGED, THE BDP GOVERNMENT IS COMMITTED TO INCREASE ITS SHAREHOLDING IN THE MINING COMPANY FROM 15 PER CENT 50 PER CENT ... ADDITIONALLY, THE BDP GOVERNMENT IS COMMITTED TO REPLACE THE EXISTING PROFITS TAX AND 5 PERCENT SALES ROYALTY WITH A SINGLE SALES ROYALTY WHICH WILL, IN THE FUTURE, BE SUBJECT UNCLASSIFIED

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TO AMENDMENT BY THE GOVERNMENT IF AND WHEN CIRCUMSTANCES CHANGE...

ANY EXCESSIVE PROFITS WILL ACCRUE TO THE STATE. THESE NEW ARRANGEMENTS ARE LIKELY TO RESULT IN AN INCREASE IN THE GOVERNMENT'S SHARE OF THE PROFITS FROM ORAPA FROM ABOUT 50 PER CENT TO MORE THAN 75 PER CENT."

- 3. AT A PRESS CONFERENCE ON SEPT. 28, VICE-PRESIDENT Q.K.J. MASIRE CONFIRMED THAT NEGOTIATIONS WITH DEBEERS HAD BEEN GOING ON SINCE LATE 1973, AND THAT AGREEMENT SHOULD BE REACHED SOON. MAIN STICKING POINTS INCLUDE THE TAX AND ROYALTY PROVISIONS.
- 4. THE RAND DAILY MAIL OF OCTOBER 16 REPORTED THAT NEGOTIATIONS WERE UNDERWAY, CITING MANIFESTO STATEMENT IN PARA. 1. ABOVE, AND ADDING THAT "BOTSWANA GOVERNMENT SOURCES DENY THAT THERE IS ANY INTENT TO SEIZE CONTROL OF THE MINE, POINTING UOUT THAT THEY HAVE NOT ASKED FOR 51 PER CENT OF THE EQUITY." IT APPEARS THAT FINANCIAL MAIL STORY IS SIMILIAR TO THIS ARTICLE.
- 5. BOTSWANA DAILY NEWS OF OCT. 17, CITING RAND ARTICLE AND BDP MANIFESTO, QUOTED AN OFFICIAL IN THE MINISTRY OF MINERAL RESOURCES AS SAYING THAT "NEGOTIATIONS TO IMPROVE FINANCIAL ARRANGEMENTS IN THE MINING DEAL HAD NOT BEEN CONCLUDED."
- 6. COMMENT: EMBASSY HAS NO RPT NO INFORMATION TO INDICATE THAT TALKS HAVE BEEN CONCLUDED. FLURRY OF PUBLICITY IS PROBABLY ATTRIBUTABLE TO CURRENT ELECTION CAMPAIGN, AND BDP'S DESIRE TO SHOW IT IS TAKING A RELATIVELY HARD LINE WITH A MAJOR FOREIGN MINING CONCERN. AS RAND DAILY MAIL NOTES THEY ALSO NEED THE MONEY."

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